

# JLG SECURITY NEWSLETTER

No 27 Spring 2009

## Cost Cutting.....its true!

We have had quite a demand for our cost cutting 'all inclusive' service agreements. In these tough economic times we are pleased to offer our clients a combined service call.

During our site service visits we can service:-

- Intruder alarm systems
- Fire Systems
- Door entry and access control systems
- Automatic Gates
- Fire Extinguishers
- CCTV systems

Therefore we can reduce your costs. It makes sense to us to offer you a better price on combined maintenance contracts as our main cost is getting the engineers to site, if he can carry out all the above every one is happy!  
Please contact us for a comprehensive quote.

## Intruder SMS to your phone

With the new generation of control panels we can send SMS text messages to your mobile phone. This message will include the zone that has tripped and can say that the alarm system has been unset, so you know when the office has opened or if the kids are home from school.

This service is available with all the new intruder alarm control panels from Honeywell. A phone line is required.

A number of clients are up upgrading their systems to take advantage of this brilliant feature. The wiring and detectors remain the same just the control panel and the keypad change. With the increased demand for Police time more of our clients are finding this option not only cost effective alternative to expensive central station monitoring, but reassuring.

Until the end of March we are offering this upgrade with no increase in your annual maintenance fee. For further information please call us free on 0500099980

## Customer survey results

Following our efforts to receive feedback from our customers, we have been sending out Customer Survey Sheets with every new installation in our Welcome Pack, and to a number of our existing clients.

The results were very encouraging. The head office team of Pat, Wendy and Sandra came out very well with their attention to detail and their phone manner being mentioned.

The surveys and specifications also received praise. The professional attitude of the installation, breakdown and service engineers was noted.

Following the survey we are planning a new JLG brochure.

If you do have any questions or would like to receive a survey sheet please contact us. We plan to make these available on our website.

[www.jlgsecurity.co.uk](http://www.jlgsecurity.co.uk)

If you have any comments on how we can make JLG better and improve our service please contact us. Don't forget you can also download any operator manuals from the our web site too.

## A Change at JLG

We are saddened to announce the retirement of our Financial Director Mrs Bobbi Bennett. Having worked in the company since 1996, she has decided to leave to spend more time with her three grandchildren and at her second home in Spain. We all wish her well.

Mr Paul Gilbert moves to MD and we would like to extend a warm welcome to Mr Ian Black as the new Financial Director.

Ian brings a wealth of experience to JLG after working for many successful years in the city



## News

JLG attended the Self Storage Association show in Brighton November and shared a stand with Sentinel systems.

JLG is an approved installer of Sentinel Systems, one of the largest suppliers to the self storage industry in the world. Please call us if you require any further information please call or see [www.sentinel-systems.com](http://www.sentinel-systems.com)

During the inclement weather and heavy snow we made it through! With one of engineers travelled in to the Sutton office in 2 hours plus...the journey normally takes 20 mins.

Well done all and thanks to our customers that appreciated the situation.

We have seen Samsung products sales soar. As an approved installer of Samsung CCTV products we have seen expanding sales in the area of Digital Video Recorders. These units record locally and can be viewed on the local area network or over the internet with the security software provided free.

Please see [www.samsung.com/uk/business/cctv/](http://www.samsung.com/uk/business/cctv/)

## Installation News

Since our last newsletter we have been busy!

We have upgraded fire, CCTV, Intruder and access control systems for TBG Learning new head office in London .

We have installed CCTV, Intruder alarms, access control and Automatic gate systems for Colas Rail at Birmingham, Rugby, Wimbledon, Eastleigh, Crawley, Norwood and Purley.

No funnies about the Purley Gates...please!

A number of schools and colleges have extended their monitoring and have installed further intruder alarms and cameras with digital recording equipment.

Prater Roofing chose JLG to secure their new Head office in Salfords, Surrey.

Square Foot Self Storage in Andover chose JLG for their flagship site where we fitted Intruder, CCTV, Sentinel and Fire systems.

Reigate Heath Golf Course in Surrey, now has a JLG Security Systems.

Transport for London now has a number of JLG access control systems.

Our domestic and small commercial installations number some 125 since the last newsletter.

If you require any further information on any JLG systems please contact us.

JLG

## JLG SECURITY CONTACTS

0500 099980

ENGINEERING QUESTIONS, TECHNICAL INFORMATION  
CLIVE REYNOLDS

CUSTOMER COMPLAINTS  
ENGINEER CALL OUTS  
REDCARE  
URN's  
ROUTINE MAINTENANCE  
PAT, SANDRA and WENDY

ACCOUNTS  
IAN BLACK

SALES  
PAUL

24-hour 0208 642 1515

EMAIL [sales@jlgsecurity.co.uk](mailto:sales@jlgsecurity.co.uk)



**Above is our contact list if you have any queries or questions please do not hesitate to contact us.**

### Other news

We have as usual sponsored Merton RFC and Chipstead RFC. We have also sponsored/attended Charity Days the RAC Club Epsom, Twickenham, Stoke D'Abnnon, and Mansion House



Our CCTV Compliance pack